



Goodman-Marks Associates, Inc.
REAL ESTATE APPRAISERS AND CONSULTANTS

KATHLEEN RAIRDEN, MAI, *Senior Vice President*

General Experience

Over 22 years as a commercial real estate appraiser and consultant.

Employment

- 1997 to Date *Goodman-Marks Associates, Inc.*
Senior Vice President preparing narrative appraisal reports of income-producing and other properties to determine market valuations. These reports are used for mortgage purposes, settlement of estates, real estate tax certiorari actions and condemnation cases.
- 1995 to 1997 *R.D. Geronimo Ltd.*
Senior Appraiser
- 1988 to 1995 *Raymond J. Paulsen Associates, Inc.*
Senior Appraiser

Education

College: *State University of New York at Oneonta*
Degree: BS - Education

Professional: *Society of Real Estate Appraisers*
Courses successfully completed
Course 101
Course 102
Course 201
Course 202

Appraisal Institute:
Courses successfully completed
400 – National USPAP Update
410 – Standards of Professional Practice, Part A
420 – Standards of Professional Practice, Part B
430 – Standards of Professional Practice, Part C
510 – Advanced Income Capitalization
520 – Highest & Best Use and Market Analysis
Course 2-2



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KATHLEEN RAIRDEN, MAI, Senior Vice President — continued

Education

Professional:

Appraisal Institute:

Seminars

Non-Residential Demonstration Appraisal Report Writing
Appraisal of Nursing Homes
Feasibility Analysis, Market Value and Investment Timing
Mathematically Modeling Real Estate Data
Attacking & Defending an Appraisal in Litigation

Various other real estate seminars and courses presented by the Appraisal Institute, Mortgage Bankers Association of America, International Council of Shopping Centers and New York University

Professional Memberships

Appraisal Institute - MAI Designation, Long Island, New York Chapter
Co-Chair Public Relations Committee, Long Island Chapter, 2000-2004
Vice-chair – Associate Member Guidance, Long Island Chapter, 2006-2010
Vice-chair – Special Events Committee, Long Island Chapter, 2008-2010
Vice-chair – Seminars General Committee, Long Island Chapter, 2009-2010
Director – Long Island Chapter, 2009-2013

License

Certified General Real Estate Appraiser
State of New York